

Epsilon Sigma Alpha International
Virginia State Council
56th Annual Convention
May 15 – 17, 2009
Four Points Sheraton, Manassas, VA

Events held prior to the First General Assembly:

Friday night the events were the President's Reception, the 1st Time Convention Goers Reception and the Friday Night Mixer.

Saturday morning the events were the Chapter Presidents Workshop and a Workshop Trade Fair.

1st General Assembly Called to Order: May 16, 2009 at 9:50 AM by 1st Vice President, Wanda English

Declaration of Convention: President Sheen Childress declared the 56th Annual Convention of the Virginia State Council of Epsilon Sigma Alpha International to be in session. She stated that voting delegates should have colored index cards for voting purposes. She informed attendees there is no smoking during the meeting and asked for cell phones to be silenced.

Flag Presentation: International Council Recording Secretary, Judi Grefer conducted the opening flag ceremony. The flags and their bearers were as follows:

All Faith, carried by VSC Chaplain, Neda Duncan

Virginia State, carried by VSC President, Sheen Childress

Virginia Past Presidents Auxiliary, carried by VA PPA President, Sue Foy

Epsilon Sigma Alpha International, carried by VSC Circle of Life Chairperson, Beth Sherron

ESA Foundation, carried by VSC Care Coordinator, Flora Burns

Southeastern Regional Council, carried by SERC Parliamentarian, Robin Bussey

American, carried by VSC 1st Vice President/President Elect, Wanda English

Following the presentation of the flags, Judi asked us to join her in saying the Pledge of Allegiance.

Sheen took a moment to introduce Judi and thank her for conducting the flag ceremony. She then asked the membership to stand, take the hand of the sister next to them and join in the Opening ritual.

Chaplain's Message: Chaplain, Neda Duncan took a moment to thank Sheen for the appointment and apologized to the membership for being absent so much this past year. She gave a brief prayer for those in attendance and asking for the Father's healing powers for Sara Carr and Catherine Gorham and comfort and peace for the family of Gerri Clemmons.

Welcome: Sheen introduced Convention Co-Chair, Suzanne Budd. Suzanne introduced the guest speaker, Phyllis Harrison, a travel counselor with the Prince William County/Manassas Convention and Visitors Bureau. She works out of the Occoquan Visitor's Center. She has been with PWCVB for about 10 years. She is a member of Delta Sigma Theta Sorority and spends her time doing what she enjoys most, traveling with family and friends.

Guest Speaker: Phyllis Harrison welcomed the VSC to Prince William County and Manassas. She talked about her understanding of ESA and the organizations we help support; including the local organization of SERVE by the Manassas Chapters. She informed us of some of the amenities available in the area such as 40 hotels, shopping malls and historic sites. She said she hopes we will come back and enjoy all Manassas has to offer.

Introductions: Sheen introduced the head table.

Parliamentarian, Amanda Wright

IC Rep, Judi Grefer

Recording Secretary, Nicole Lewis

Jr. Past President, Jane Shamblin

1st Vice President, Wanda English

2nd Vice President, Judy Williams

SERC Rep, Robin Bussey

Corresponding Secretary, Katrina Saunders

Treasurer, Carol Campbell

Sheen asked the General Board members to please stand. She thanked them for doing a wonderful job this year.

Sheen asked the Past State Presidents to stand when she called their name and describe the dress they wore for their installation.

Sheen asked the 2008 – 2009 Chapter Presidents to stand and she thanked them for their hard work and dedication.

Sheen acknowledged absent Blue Ridge District Council President, Debbie Frazier.

She asked if there were any guests in attendance. Carol Campbell stood and introduced Jessica Jones of the Virginia Tech chapter who was not a guest but a member.

Sheen asked for first time convention attendees to please stand.

She went through the number of conventions attended. There were 2 members in attendance who attended 52 conventions each.

Members receiving their First Pearl this year and those receiving a Pallas Degree were asked to stand and be recognized.

There was one member of the Collegiate Chapter, Omega Psi present – Jessica Jones.

Credentials: Presented by Bonnie Feldhauser

Chapters on Roll 20

Chapters Present 17

Votes by Delegate 22

Votes of Officers 7

Votes by Proxy 0
Total Votes 29

Sheen thanked Bonnie, Kathy Liska and Sue Danielson for serving on the Credentials Committee.

Sheen said she had been told there were some DESA's in attendance and asked for them to please stand.

Quorum: President Sheen declared a quorum in accordance to Article VIII, Section 4 of our Bylaws with representatives from 5 Virginia Chapters in good standing with the VSC and IC and one officer. All business voted upon shall constitute effective action.

Rules of Convention: By direction of the Executive Board, Parliamentarian, Amanda Wright moved that the Rules of Convention as printed in the Convention Brochure be adopted. She asked for discussion. There was no discussion and the motion carried.

Financial Report: Treasurer, Carol Campbell presented the financial report to the membership. There was a correction to the location of the chapter dues deposit. Carol asked that we move it over a column to indicate a deposit total bringing the checking account balance to \$2,852.71; less a check to SERC in the amount of \$207.00 to cover the VSC Fundraiser for SERC. Total balance on hand May 16, 2009 is \$2,645.71. The savings account balance forwarded from 3/13/09 was \$880.63 with \$0.22 interest bringing the balance to \$880.65. The membership corrected the addition to be \$880.85. Carol reminded the members that all bills with completed and signed vouchers must be received by her no later than May 21, 2009 so the books may be closed and forwarded for auditing.

Minutes Approval 2009 Spring Meeting: Beth Sherron stated the minutes of the 2009 Spring Meeting were approved as published. Sheen thanked the committee and then dismissed it.

Tellers: According to Article VI, Section 6 of the VSC Bylaws the appointment of tellers is not required.

Convention Minutes Approval: The committee for the approval of the convention minutes consists of Sharon Shaffer, Jean Mullikin and Sheen Childress.

Unfinished Business: Sheen asked if there was any unfinished business to come before this assembly at this time. There was none.

2010 Convention Bid: Presented by Peggy Thompson of Delta Rho.

Date: May 21 through May 23, 2010

Location: 1204 Berryville Ave., Winchester, VA

Hotel: Hampton Inn and Conference Center

Host: Alpha Omega and Delta Rho

Theme: Up, Up and Away with ESA

Registration: Women \$130.00, Men to be determined

Friday night registration and dinner buffet

Saturday morning, free Continental breakfast

Saturday lunch buffet and dinner plated meal

Room rates: \$99.00 per night

Sheen: In accordance with Article VIII, Section 2 of the VSC Bylaws, if only one bid is submitted voting may be by general consent. If there are no objections, we will attend our 2010 State Convention in Winchester, VA. It was approved that the 2010 State Convention would take place in Winchester, VA.

2011 Convention Courtesy Bid: Jane Shamblin reported she has received a courtesy bid from the Roanoke chapters to host the 2011 State Convention.

Introduction of 2009 – 2010 Candidates: Wanda English presented the candidates for the 2009 – 2010 sorority year.

President, Wanda English, Pi Rho

1st Vice President – Judy Williams, Beta Sigma

2nd Vice President – Ginger Yopp, Beta Delta

Corresponding Secretary – Kathy Wilson, Pi Rho

Recording Secretary – Amanda Wright, Gamma Pi

Treasurer – Lisa Hale, Beta Delta

Parliamentarian – Carol Campbell, Delta Kappa

Jr. Past President – Sheen Childress, Delta Sigma

According to Article V, Sections 3 & 5 of the VSC Bylaws, the 1st Vice President is the President – Elect and the Corresponding Secretary is her running mate, so nominations were not accepted for these offices.

The remaining offices were each opened for nominations from the floor. Since there were no nominations from the floor for any of the remaining offices, the nominations were closed.

President Sheen then moved “since there are no nominations from the floor and there is only one name for each position on the ballot that we accept the slate of officers by acclamation.” Beverley Wright of Gamma Pi seconded the motion. There was no discussion and the motion carried. The officers for 2009 – 2010 were elected by acclamation.

State Project Update: Peggy Thompson reported 16 chapters donated 492 hours and \$4,879.09 to our two state projects. Monies will be split evenly between the Association for the Support of Children with Cancer in Richmond and Special Love in Winchester.

Easter Seals Update: Gail Lanning reported 10 chapters donated 193 hours, \$51.00 in goods, \$998.00 cash. There was \$1,854.00 from Cartridges for Kids.

Disaster Fund Update: Jane Shamblin reported 14 chapters, 2 individual members and the Past Presidents Auxiliary donated \$1,624.66.

Circle of Life Update: Beth Sherron reported 17 chapters donated 3165 hours and \$816,054.90.

Philanthropic Update: Elaine Prillaman reported 16 chapters donated 10,048 hours and \$554,140.87. There is a new report for the final reporting of Philanthropic. There was a change to the mileage counting. It is now 58.5 cents per mile.

Message from SERC Representative: Robin Bussey is the SERC Parliamentarian. She gave us greetings from SERC. She appreciated the Virginia membership treating her as one of their own. She travelled a lot as a child because her dad was in the military. She has a BS in business from Baptist College in Charleston, now known as Southern University Charleston. She joined ESA in March 1994 and her sponsor had her at her first convention that May. She is running for SERC Treasurer next year. The SERC Convention is at the Radisson, New Orleans Airport, Kenner, Louisiana; November 6th thru 7th. Registration fee is \$95.00 for members and guests, \$70.00 for men. The hotel is \$89.00 per night for 1 – 4 people to a room. There are tours, shopping, dining and gambling available. She has packets and willing to serve forms; as well as elected board nominations forms. Romanda Johnson is the SERC Easter Seals chairman and is pushing for 100% participation for the 2009 – 2010 year. Robin is also the IC Association of the Arts chairman and strongly encourages members to submit entries by June 1st.

Message from IC Representative: Judi Grefer is the IC Recording Secretary. She gave us greetings from IC and information about the upcoming IC convention in San Antonio. On July 14th the leadership seminar will include speakers like Linda Goldfarb – “Live, Laugh and Love is More Than A Plaque on the Wall”. Other workshops will include Easter Seals, Margueritaville, Facebook, Foundation and one by BJ Clark. Friday is the Lonestar Bash for St. Jude. There is a new Easter Seals campaign – Camp Hope offers camp opportunities for military families. Judi brought the Show Me the Money fund raiser tickets with her. The breakdown is 50% to IC, 25% to the 1st winner, 15% to the 2nd winner and 10% to the 3rd winner. There are also tickets for the Mystery Night at IC. Highlights from this year’s leadership are what we need to make ESA known. Have ESA information available at all events. The 2 part cards are helpful to use. Wear your ESA merchandise, not just to our events but just because. Use publicity to make ESA known. Other avenues are Craig’s List, Facebook (groups for ESA, SERC), Google and Twitter. Judi took a few moments to acknowledge some of our members. Beth Sherron is the IC Credentials Chairperson, Theresa Seay-Morris is the IC Hope for Heroes Chairperson and Flora Burns is a Past IC President.

Sheen announced the Virginia Tech Chapter has pledged a number of new members.

Unfinished Business: There was no unfinished business at this time.

New Business: There was no new business at this time.

Announcements:

1. Rehearsal for the installation of officers will be held in the ballroom at 4:00

2. Doors to the ballroom will open at 6:00 and close promptly at 6:30. No picture taking will be allowed until the end of the installation ceremony.
3. Silent auction items will be on display in the ballroom beginning at 6:00.
4. Association of the Arts Entries, since we are not having the 2nd General Assembly, if it's okay, I'd like to leave those there until after lunch. Remember "Best in Show" will be voted on by you. So if you haven't already selected your "Best in Show" please do so. Then after lunch pick up your items.
5. The memorial service will take place in the Washington room tomorrow morning at 8:00.
6. The receiving line for the 2009-2010 VSC Officers will be in the Washington room on Sunday morning from 8:30 – 8:45.
7. Robin Bussey asked that if there are any By-Law changes for SERC to please submit them by June 1st.
8. Sandy Reed requested the membership give the badge holders to Bonnie Feldhauser at the end of the meeting tomorrow.
9. Sheen and Dot Brown announced Gerri Clemmons had just recently passed away.
10. Bonnie Feldhauser announced that she had purchased 2 get well cards for everyone to sign; one card was for Catherine Gorham and the other card was for Sara Carr.
11. Sheen announced that Gerri Clemmons had passed away. There were no details at this time.

The 1st General Assembly was brought to a close at 11:34.

PPA Luncheon: Saturday, May 16, 2009
 "Celebrating Our First Collegiate Chapter of ESA International"

Introduction of VA PPA's: Sue Foy introduced the VA PPA's who were present.

Welcome: Susanne Budd welcomed us and gave us a short history of the chartering of the first collegiate chapter at Ball State University.

Invocation: Neda Duncan gave the invocation before the meal was served.

Installation of 2009 – 2010 PPA Officers:

Bev Scott conducted the installation ceremony for Beth Sherron. PPA President Beth Sherron's theme is "We Stay Afloat With ESA" and her symbol is Noah's Ark. Lynne Rightmyer is the PPA Vice President with Cindy Maxwell as the Secretary/Treasurer.

Awards and Recognitions: The microphone was turned over to Bev Scott for the presentation of some awards.

PPA Outstanding Chapter: Presented by Shelby Hodges
 Honorable Mention Beta Delta, Roanoke
 3rd Place Alpha Chi, Waynesboro

3rd Place Tie Delta Kappa, Roanoke
2nd Place Beta Tau, Woodbridge
1st Place Zeta Nu, SML/Moneta

VSC Yearbook: Presented by Katrina Saunders

3rd Place Beta Sigma, Richmond
3rd Place Tie Beta Omicron, Staunton
2nd Place Alpha Chi, Waynesboro
2nd Place Tie Theta Mu, Richmond
1st Place Beta Delta, Roanoke

VSC Rushing Award: Presented by Judy Williams

3rd Place Delta Rho, Front Royal
2nd Place Theta Mu, Richmond
1st Place Beta Tau, Woodbridge
1st Place Tie Zeta Nu, SML/Moneta

Educational Gold Links: Presented by Ramona Fulwider

Distinguished Athenian: Presented by Ramona Fulwider

There was a tie between Carol Campbell of Delta Kappa and Corinne Matthies of Zeta Nu.

Pallas Athene: Presented by Bev Scott and Robin Bussey to a number of members achieving various levels of Pallas Athene during the past sorority year.

Years of Service: Presented by PPAs and Robin Bussey to members reaching 10 years of service and higher.

Woman of the Year: Presented by Bev Scott and Robin Bussey to the members whose chapter sisters submitted their names for presentation at convention.

Events held prior to the Second General Assembly:

Saturday Night Banquet "Going to Kansas City"

Installation of 2009 – 2010 Officers performed by Shelby Hodges

President - Wanda English, Pi Rho
1st Vice Pres - Judy Williams, Beta Sigma
2nd Vice Pres - Ginger Yopp, Beta Delta
Treasurer - Lisa Hale, Beta Delta
Recording Sec - Amanda Wright, Gamma Pi
Corresponding - Kathy Wilson, Pi Rho
Parliamentarian - Carol Campbell, Delta Kappa
J. Past President - Sheen Childress, Delta Sigma

President Wanda's theme for 2009 – 2010 is "ESA Stars Light Up the World" and her symbol is a star.

Banquet Welcome by Edna Plancon

Invocation: Neda Duncan

After the meal the special guests in attendance were introduced, announcements about the silent auction and sales of the IC "Show Me the Money" tickets and then the dancing started.

Sunday Morning Memorial Service for the sisters we lost this past year.

Martha Linari – Alpha Tau

Mozzelle Bamber – Delta Kappa

Samantha Trost – Eastern Caroline University

Betty Hendricks – Alpha Xi

2nd General Assembly: May 17, 2009

Welcome: Jane Shamblin welcomed us to Manassas and invited us to "Tip-Toe Through the Tulips with 80 Years of ESA".

Invocation: Neda Duncan gave the invocation prior to breakfast being served.

Call to Order: at 9:35 by Wanda English.

Introductions: Sheen introduced the head table.

Registration Report: Presented by...

Women:	83 full 3 partial	Mixer:	100
Men:	12 full 4 partial	Luncheon:	86
Guests:	6	Banquet:	108
DESA's	4	Brunch:	85
MAL's	4		

Prior to the awards presentation, Sheen thanked and recognized the hotel staff for a job well done.

Awards: Sheen turned the microphone over to Bev Scott for the awards presentation.

Association of the Arts: Presented by Beth Sherron

Literature: Abby Toll

Visual Arts: 2nd Kathy Wilson, Pi Rho

Tie : Wanda English, Pi Rho

1st Sandy Griffin, Alpha Chi

Folk Art: Judi Brigg, Beta Sigma

Needlework: 2nd Cindy Maxwell, Beta Kappa

1st Cindy Maxwell, Beta Kappa

Holiday Art: 2nd Peggy Thompson, Delta Rho

1st Kathy Gibbons, Beta Tau

Best In Show: Kathy Gibbons of Beta Tau for the Santa

Circle of Life: Presented by Flora Burns

- 3rd Place Beta Tau, Woodbridge
- 2nd Place Delta Sigma, Manassas
- 1st Place Alpha Xi, Norfolk

Easter Seals: Presented by Jean Mullikin

- 3rd Place Beta Omicron, Staunton
- 2nd Place Alpha Xi, Norfolk
- 1st Place Zeta Nu, SML/Moneta

Educational: Presented by Barbra Midkiff

- 3rd Place Delta Kappa, Roanoke
- 2nd Place Alpha Chi, Waynesboro
- Tie Beta Tau, Woodbridge
- 1st Place Zeta Nu, SML/Moneta

History: Presented by Betty Allen

- 3rd Place Pi Rho, Roanoke
- 3rd Place Tie Beta Tau, Woodbridge
- 3rd Place Tie Theta Mu, Richmond
- 2nd Place Beta Omicron, Staunton
- 1st Place Beta Delta, Roanoke

Mileage: Presented by Beth Sherron

- 3rd Place Beta Delta, Roanoke
- 3rd Place Tie Beta Sigma, Richmond
- 2nd Place Alpha Xi, Norfolk
- 1st Place Pi Rho, Roanoke with 6 members and over 1000 miles.

Philanthropic Hours: Presented by Beverley Wright

- 3rd Place Alpha Xi, Norfolk
- 2nd Place Alpha Chi, Waynesboro
- 1st Place Delta Kappa, Roanoke

Philanthropic Monies: Presented by Dot Brown

- 3rd Place Delta Kappa, Roanoke
- 2nd Place Delta Sigma, Manassas
- 1st Place Alpha Xi, Norfolk

Publicity: Presented by Sandy Reed

- 3rd Place Beta Omicron, Staunton
- 2nd Place Delta Kappa, Roanoke
- 1st Place Alpha Chi, Waynesboro

Social: Presented by Betty Allen
3rd Place Pi Rho, Roanoke
3rd Place Tie Beta Tau, Woodbridge
2nd Place Beta Delta, Roanoke
1st Place Delta Kappa, Roanoke

State Project: Presented by Peggy Thompson
3rd Place Average of 44 hours and \$35.92 per member – Alpha Omega,
Winchester
2nd Place Average of 35 hours and \$51.46 per member – Beta Sigma,
Richmond
1st Place Average of 156 hours and \$375.00 per member – Delta Kappa,
Roanoke

Outstanding Chapter President Leadership: Presented by Jane Shamblin
3rd Place LeAnne Gill, Zeta Nu, SML/Moneta
2nd Place Nancy Reece, Alpha Xi, Norfolk
1st Place Shelby Hodges, Beta Delta, Roanoke

Special Presentation: Sheen presented our IC and SERC Representatives, Judi Grefer and Robin Bussey, with gifts and a thank you for attending our convention. Sheen also presented Doris Hood and Suzanne Budd with gifts thanking them for chairing this year's convention.

Courtesy Committee Report: Beth Sherron and Flora Burns presented the membership with a fun filled review of some of the Convention's highlights.

Closing Remarks: Sheen gave thanks to the membership during her closing remarks.

Dismissal of Appointments: Sheen dismissed all the appointments for the 2008 – 2009 Sorority Year with the exception of the Audit Committee and the Convention Minutes Approval Committee.

Gavel Presentation: Sheen Childress presented the Gavel and the Full Crown Pin to Wanda English. Katrina Saunders lowered Sheen's gavel. Kathy Wilson raised Wanda's gavel.

2009 – 2010 Acceptance Speech: Wanda gave her acceptance speech. At the end of her speech, Wanda said they had received a call from Roxie Toth with the information on Gerri Clemmons. The services will be at Mount Olivett Baptist Church in Beaverdam, VA on Tuesday, May 19, 2009. Wanda reminded the membership to leave the nametag holders as they leave.

Presentation of Ceremonial Bowls: Beth Sherron simulated the presentation of the Ceremonial Bowls. The Bowls have disappeared and an "investigation" will be initiated in an attempt to locate them.

Induction into the PPA: Sheen was inducted into the PPA by Beth.

Retirement of Flags: Judi Grefer presided over the retiring of the flags.

Announcements: Wanda made the following announcements:

1. We wish to give many thanks to the hard-working staff of this lovely hotel. Your efforts have helped to make this a memorable event for all of us.
2. If you have expense vouchers, please submit them to Carol Campbell ASAP if you wish to be reimbursed.
3. The June meeting will be held on June 27th in Roanoke at the Colonial Presbyterian Church, the address is 3550 Poplar Dr, Roanoke, VA 24018.
4. If you are attending IC Convention in San Antonio and are due to receive a service pin of 25 years or more, please let Sheen or Wanda know today. They will be giving certificates only to those in attendance. The service must be 25 years or more and in 5 year increments.
5. Katrina would like you to pick up your yearbooks from this room before you leave today.
6. There will be a budget committee prior to the summer meeting.
7. Please pick up the 2009 – 2010 rosters in the back of the room.

Adjournment: The 2nd General Assembly and the 56th Annual VSC Convention was adjourned at 10:57 AM.

Closing Ritual: The members stood and joined hands for the recitation of the closing ritual.

Submitted for approval: 6/9/2009

Sheen Childress approved with corrections: 6/14/2009

Jean Mullikin approved with corrections: 6/14/2009

Sharon Shaffer approved with corrections: 6/18/2009

**VSC Convention Awards
May 15-17, 2009
Manassas, Virginia**

Association of the Arts - Best in Show

Circle of Life - Flora Burns

3rd Place Beta Tau #3953 Woodbridge
2nd Place Delta Sigma #5364 Manassas
1st Place Alpha Xi #1610 Norfolk

Educational - Barbara Midkiff

3rd Place Delta Kappa #4727 Roanoke
2nd Place Alpha Chi #2055 Waynesboro
2nd Place Beta Tau #3953 Woodbridge
1st Place Zeta Nu # 5506 SML/Moneta

Outstanding Chapter PPA

3rd Place Alpha Chi #2055/Delta Kappa #4727
2nd Place Beta Tau #3953 Woodbridge
1st Place Zeta Nu #5506 SML/Moneta

Philanthropic Monies -Dot Brown

3rd Place Delta Kappa Roanoke
2nd Place Delta Sigma Manassas
1st Place Alpha Xi Virginia Beach

Mileage- Nancy Reece

3rd Place
2nd Place
1st Place

VSC Rushing

3rd Place Delta Rho Front Royal
2nd Place Theta Mu Richmond
Tie 1st place Beta Tau Woodbridge
1st Place Zeta Nu SML/Moneta

State Project - Dot Harcum

3rd Place
2nd Place
1st Place

Distinguished Athenian Tie

Carol Campbell Delta Kappa
Corinne Matthies Zeta Nu

Easter Seals- Fran Lanning

3rd Place Beta Omicron
2nd Place Alpha Xi #1610 Norfolk
1st Place Zeta Nu #5506 SML/Moneta

History - Betty Allen

3 Way Tie Phi Rho #5507 /Beta Tau #3953
3rd Place Theta Mu #5307
2nd Place Beta Omicron #3740 Staunton
1st Place Beta Delta #3793 Roanoke

Outstanding Chapter President

Leadership - Lucy Davis

3rd Place LeAnne Gill Zeta Nu SML/Moneta
2nd Place Nancy Reece Alpha Xi Norfolk
1st Place Shelby Hodges Beta Delta Roano

Philanthropic Hours - Beverley Wright

3rd Place Alpha Xi Virginia Beach
2nd Place Alpha Chi Waynesboro
1st Place Delta Kappa Roanoke

Publicity - Sandy Reed

3rd Place Beta Omicron Staunton
2nd Place Delta Kappa Roanoke
1st Place Alpha Chi Waynesboro

Social - Lisa Files

3rd Place Phi Rho Roanoke
Beta Tau Woodbridge
2nd Place Beta Delta Roanoke
1st Place Delta Kappa Roanoke

VSC Yearbook

3rd Place Beta Sigma Richmond
Tie Beta Omicron Staunton
2nd Place Alpha Chi Waynesboro
Tie Theta Mu Richmond
1st Place Beta Delta Roanoke

