Virginia State Council, Epsilon Sigma Alpha Virtual Convention Meeting Saturday, September 12, 2020

Lou Ann Wyer, 2019-20 Virginia State Council (VSC) President called the 67th annual convention of the Virginia State Council, Epsilon Sigma Alpha, to order on Saturday, September 12, 2020, at 1:05 p.m. EST. This meeting was conducted through the Zoom app in a virtual environment, due to the COVID-19 pandemic.

President, Lou Ann, welcomed all online participants noting that the pandemic had taught us to be more flexible, accepting of change and patient. She noted that this modified meeting would not only take the place of the VSC Convention previously scheduled for May 2020, but also the 2020 VSC Leadership and Fall Board Meeting.

Members were requested to enter their name and chapter name in the Participants area so that an accurate roll call could be recorded.

The Opening Ritual was repeated by all participants.

VSC Chaplain, Susan Caldwell, shared "14 Changes" which have become evident during these pandemic times as the devotional.

President, Lou Ann, declared the meeting in session.

<u>Minutes Approval – VSC General Board Meeting – October 2019</u>

The minutes of the October 2019 VSC General Board Meeting were approved as written and distributed via email. The committee (Tammy James & Jessica Udan, Beta Kappa) was dismissed.

<u>Minutes Approval – VSC General Board Meeting – October 2020</u>

Sandy Reed, Beta Tau, and Bev Scott, Zeta Nu, were appointed as the Minutes Approval Committee for this meeting.

Roll Call & Quorum Declaration – Lou Ann Wyer

Elected Officers Online: 8

Chapters Represented Online: 14

Total Members Online: 37

According to the VSC Bylaws, a quorum shall consist of representatives of five (5) Virginia chapters and one (1) officer. There being a quorum present, all business voted on shall constitute effective action.

There were two (2) members attending a VSC Convention Meeting for the first time.

<u>Correspondence – Tammy James</u>

A courtesy bid to host the 2022 VSC Convention has been received from Shelby Hodges, representing the Roanoke area chapters (Alpha Nu – Roanoke area members; Beta Delta, Delta Kappa, Sigma Chi, and Zeta Nu)

Tammy noted that Jane Parrish, Alpha Omega, had fallen several weeks ago and was slowly recovering. She was able to get some assistance from a friend to set up Zoom so she could listen in on our meeting.

2019-20 Financials

For documentation purposes, the Financial Reports for March 2020, May 2020, and the June/2019-20 Final Report have been added as attachments to these minutes. All were reviewed by the VSC Executive Board on August 15, 2020, distributed in the September 7, 2020 email from Brenda Bowersox and filed for audit.

2020-21 VSC Budget – Beth Sherron/Brenda Bowersox

A copy of the 2020-21 VSC Budget was emailed to all chapters on September 7, 2020 with a request to review and respond to Brenda Bowersox by September 11, 2020. Sixteen (16) responses were received, all in favor of approving the budget as presented; budget approved. (A copy of the approved budget is attached to these minutes.)

September 2020 VSC Financial Report – Beth Sherron

Beth presented the September 2020 VSC Financial Report. There being no questions, the report will be filed for audit. (A copy of this report is attached to these minutes.)

<u>Audit Report</u>

The 2019-20 VSC Financial Books were audited by Beth Sherron (Alpha Delta) and Nicole Lewis (Theta Mu) and found to be in order.

2019-2020 Outgoing President's Message - Lou Ann Wyer

Lou Ann thanked those who made this year memorable for her – her Beta Kappa sisters and brothers who supported her throughout the entire journey, planned a convention in Virginia Beach, cancelled the convention, planned another convention in Richmond to coincide with the VSC Leadership, cancelled a second convention, and helped plan this virtual convention. She also thanked her Bouquet (the VSC Executive Board), her Watering Cans (VSC Appointed Board, the Miracle Growers (VSC Past Presidents, and the Pollinators (VSC Chapter Presidents). Over the year, 'Seeds of Hope' have been planted and the pandemic forced us to think and act differently. She is proud of all that was achieved this year and she ends her year with this parting remark "ESA is Good Friends, Good Works, and Good Times".

Presentation of <u>Gift to 2019-20 VSC President – Tammy James</u>

On behalf of the Virginia State Council, Tammy presented Lou Ann with a beautiful mixed-media, hanging garden ornament.

PPA Induction – Susan Caldwell

There were nineteen (19) VSC Past Presidents in attendance. Susan Caldwell, VSC PPA President, presented Lou Ann with a 'virtual' gift of a galvanized planter, which will be filled with flowers and given to her in person at the March 2020 meeting. Lou Ann indicated she had sent her dues of \$10.00 to Carol Campbell, VSC PPA Treasurer. All of the VSC Past Presidents welcomed Lou Ann into the VSC Past President's Auxiliary by offering words of congratulations and 'Seeds of Hope' quotes. (Note: Eveleen Harrison, VSC Scrapbook Chair, requested that the Past Presidents forward these words and quotations to her so they can be added to Lou Ann's scrapbook.)

Installation of 2020-21 VSC Executive Board – Suzanne Smith

On Saturday, August 12, 2020, the 2020-21 VSC Executive Board met for a retreat at the home of Bev Scott at Smith Mountain Lake (Moneta, VA). Suzanne coordinated a surprise installation for the 2020-21 VSC President, Brenda Bowersox. Susanne shared the installation service, with corresponding photos, for all to enjoy. Brenda's theme for the upcoming year will be "We Rise by Lifting Others" with the hot air balloon as her symbol.

2020-21 Incoming President's Message – Brenda Bowersox

Brenda thanked Suzanne for the wonderful installation ceremony in August and for sharing it again today. Brenda chose the theme "We Rise by Lifting Others" before COVID-19 and the recent discord in our nation to remind us that we are, at heart, special people — people who lift a helping hand to those in need. Our newest members need to know we have their back when they step forward. We are not going to be able to gain and retain new, younger, energetic members unless we keep an open mind. Brenda would love to add chapters in different parts of the state. Keep her posted if you have any good ideas on how to do so. We must cultivate the art of communication. It is an art and must be learned and practiced. Communication is a two-way street — not only talking but listening. As a result of a question posed to Brenda by one of our newer members this past year, and following discussion at the Executive Board Meeting, a special committee will be looking into creating a handbook of guidelines for our offices and committees. Let's use this year to start planning for our future. We can make this world a better place by lifting others.

ESA Foundation Report – Sue Foy

The VSC received a monetary reward of \$300 as a result of the following people becoming Life Active Members of the ESA Foundation during this past year: Pam Blevins, Brenda Bowersox, Dot Brown, P-Nut Schools, Beverley Wright, and Lou Ann Wyer. The new Life Active Membership fees are placed in a Grant Fund. This year a grant was awarded to Reverend Timothy Shaw to continue his ministerial education and another was given to the St. Jude Graduate School of Biomedical Sciences in the total amount of \$50,000, for which money is distributed annually in the amount of \$10,000. Also, \$1,000 was given to the Welcome Home Vet program in the name of this past year's ESA IC President, Terri Olson.

The VSC will be selling 50 chances for \$10 each for an opportunity to win an ESA Foundation Life Active Membership valued at \$500. The \$300 received will be added to

the money received from chances sold and the membership may be purchased for yourself, a chapter, or as a gift. Any amount over \$500 will be contributed to a Virginia scholarship. Checks for the number of tickets you wish to purchase must be received by **October 31, 2020** and mailed to Beth Sherron, 13606 Quail Hollow Court, Midlothian, VA 23112, bethsherron@verizon.net.

<u>IC Awards – Suzanne Smith</u>

During the virtual IC Convention in July 2020, the VSC received the following awards:

Membership Net Growth

Membership Growth/Greatest Growth by Number – 1st Place

Membership Growth/Greatest Percentage of Growth – 1st Place

VSC Awards – Suzanne Smith

Suzanne provided a PowerPoint presentation reflecting the award winners and recognitions for 2019-20. (A listing of winners and recognitions is attached to these minutes.)

<u>Announcements – Brenda Bowersox</u>

- 1. The 2020-21 VSC Yearbook is in progress and electronic delivery is expected on or before October 1, 2020.
- 2. Lamplighter articles are due to Sheen Childress on or before September 15.
- 3. First half VSC Chapter Dues (\$11/member) are due on or before October 1 and should be mailed to Beth Sherron, VSC Treasurer.
- 4. Brenda requests items for her next President's Newsletter be received by her on or before October 1.
- 5. The VSC Spring General Board Meeting is scheduled for Saturday, March 13, 2021 at the Fredericksburg Hospitality House and Conference Center, 2801 Plant Rd., Fredericksburg, VA 22401
- 6. The 2021 VSC Convention is scheduled for May 21 23, 2021 at the same location as listed above in item #5.
- 7. Send checks for the purchase of chances to win a Life Active Membership in the ESA Foundation to Beth Sherron by October 31, 2020.

There being no further official business, the meeting was adjourned at 3:25 p.m., followed by the closing ritual.

Following the meeting, prizes were awarded to the following chapters: Alpha Delta, Beta Tau, Delta Kappa, Delta Rho, Delta Sigma, and Theta Mu. Beta Kappa will make arrangements to mail or deliver these.

Beverley M Wright 2020-21 VSC Recording Secretary

ESA International - Virginia State Council Financial Report March 14, 2020

| | | 11.111111111111111111111111111111111111 | | | |
|--------------|------------|---|----------|----------|-------------|
| Balance For | warded | 10/6/2019 | | = | \$1,525.65 |
| Deposits: | | | | | |
| · | 10/7/2019 | Chapter Dues | \$407.00 | | |
| | 10/7/2019 | Disaster Fund Cash Donations | \$114.00 | | |
| | 10/15/2018 | Disaster Fund- check | \$25.00 | \$546.00 | |
| | 10/14/2019 | Chapter Dues | \$374.00 | \$374.00 | |
| | 10/17/2019 | Lucky Numbers | \$310.00 | | |
| | 10/31/2019 | Folds of Honor for SERC | \$20.00 | \$330.00 | |
| | 3/10/2020 | Chapter Dues | \$88.00 | \$88.00 | |
| | 10/31/2019 | reimbursement of maint. Fee | \$15.00 | \$15.00 | |
| Total Depos | sits: | | | | \$1,353.00 |
| Total Availa | ıble: | | | | \$2,878.65 |
| Disburseme | ents: | | | - | |
| Checks | | Purpose | Am | ount | |
| 1254 | 10/7/2019 | voided | | \$0.00 | |
| 1255 | 10/7/2019 | ESA Disaster Fund (june and Oct) | | \$263.00 | |
| | 9/30/2019 | Maint fee, (<1000.00) | | \$15.00 | |
| 1256 | 10/14/2019 | Lou Ann Wyer-SERC ad | | \$25.00 | |
| 1257 | 10/25/2019 | Folds of Honor (SERC) | | \$20.00 | |
| 1258 | 11/5/2019 | Lou Ann Wyer-SERC exp | | \$360.97 | |
| 1259 | 1/21/2020 | SERC Treasurer, dues | | \$15.00 | |
| 1260 | 1/31/2020 | Suzanne Smith,(website domain) | | \$153.67 | |
| 1261 | 3/14/2020 | Brenda Bowersox, (Leadership) | | \$998.50 | |
| Total Disbu | rsements: | | | _ | |
| | | 3 / 1 4 / 2 0 1 9 | | - | \$ 1,851.14 |
| Ending Bala | nce | | | | \$1,027.51 |
| Savings | Account | | | | |
| Balance For | | 10/6/2019 | | = | \$4,828.29 |
| | | 9/30/2019 Interest | | \$0.12 | |
| Deposit | | 12/31/2019 Interest | | \$0.12 | \$0.24 |
| | | Total | | - | *** |
| Disburseme | ents | | | | 0 |
| Ending Bala | | 3 / 14 / 2020 | | | \$4,828.53 |
| 6 | | | | = | . , |
| Submitted | bv | | | | |
| Mindy Boy | - | | | | |
| VSC Treas | | | | | |
| , DC IICas | | | | | |

Virginia State Council ESA International 05/06/20

| Balance on | Hand | 3 / 1 4 / 2 0 2 0 | | : | \$1,027.51 |
|---------------|-----------|-----------------------------|------------------------|----------|----------------|
| Deposits: | 3/20/2020 | | | | |
| - | | lucky numbers | \$60.00 | | |
| | | Chapter dues | \$297.00 | | \$ 357.00 |
| | 3/24/2020 | lucky numbers | \$10.00 | | |
| | | Chapter dues | \$231.00 | | |
| | | Disaster Fund | \$10.00 | | |
| | | Bond fee from PPA | \$200.00 | | \$ 451.00 |
| | 3/30/2020 | Chapter dues | \$132.00 | | |
| | | Luck Numbers | \$95.00 | | |
| | | Disaster Fund | \$25.00 | | \$ 252.00 |
| | 4/9/2020 | Lucky numbers | \$25.00 | | |
| | | Chapter dues | \$55.00 | | \$ 80.00 |
| | 4/16/2020 | Lucky numbers | \$50.00 | | \$ 50.00 |
| | | | | | |
| Total Depos | sits: | | | | \$1,190.00 |
| Disburseme | ents: | | | | |
| Checks | | Purpose | | Amount | |
| | 3/30/2020 | Assured Partners, Bond | | \$500.00 | |
| | | Lou Ann Weyer, travel and s | unnlies | \$220.00 | |
| | | ESA Disaster Fund | арриез | \$35.00 | |
| Total Disbu | | Esti Disuster Tuna | | ψ33.00 | \$755.00 |
| Total Disou | rsements. | | | | \$733.00 |
| F. 11 D. 1. | | 5/6/2020 | | | 61 462 51 |
| Ending Bala | ince | 37 67 2020 | | : | \$1,462.51 |
| | | | | | |
| | | | | | |
| Savings | Accoun | t | | | |
| Balance For | rward | 3 / 1 4 / 2 0 2 0 | | | \$4,828.53 |
| Deposit | | | Interest 3/31/20 | \$0.12 | |
| • | | | | | |
| Disburseme | ents | | | | |
| Ending Bala | nce | 5/6/2020 | statements rec'd qtrly | | \$4,828.65 |
| Znamg Dale | | J. 01 2020 | statements fee a quity | : | ψ 1,0 2 0 .0 J |
| Submitted by | | | | | |
| Mindy Boyd | | | | | |
| VSC Treasurer | - | | | | |
| | | | | | |

ESA International - Virginia State Council Financial Report June 18, 2020

| Balance Forwarded | 5/6/2020 | | | ; | \$1,462.51 |
|--|--------------------------------|----------------------------|--------|--------|--------------------------------------|
| Deposits: | | | | | |
| Total Deposits: Total Available: | | 6/3/2020 foundation reward | | | \$ 3 0 0 . 0 0 \$ 1 , 7 6 2 . 5 1 |
| Disbursements: Checks 1265 5/16/2020 | Purpose) LouAnn Wyer-posta | ge | Amount | \$5.00 | |
| Total Disbursements: | | | | | \$5.00 |
| Ending Balance | 6/18/2020 | | | : | \$1,757.51 |
| Savings Accoun | t | | | | |
| Balance Forward | 3 / 14 / 2020 | | | | \$4,828.53 |
| Deposit | | Interest 3/31/20 | | \$0.12 | |
| Disbursements | | | | | |
| Ending Balance | 5/6/2020 | statements rec'd qt | rly | | \$4,828.65 |

Submitted by

Mindy Boyd VSC Treasurer 2019-2020

ESA -Virginia State Council Proposed Budget 2020-2021

| BALANCE+A1:G67 FORWARD | 2019*2020 Forwarded | 1757.51 |
|----------------------------|---|-----------|
| Anticipated Income: | | |
| 1st half Dues (115 x \$1 | 1) | 1265 |
| 2nd half Dues (115 x \$ | 11) | 1265 |
| Lucky Numbers (1@\$ | 250 | |
| Disaster Fund Fundrais | er (1 meetings x \$75 each meeting) | 75 |
| SERC Fundraiser | | 50 |
| Special fundraiser | | 250 |
| Transfer from Saving | To Balance Budget - as needed) | 750 |
| | TOTAL INCOME: | 3905 |
| | | |
| Anticipated Disbursements: | | |
| President Expenses: | | |
| | IC Convention (per President) | 0 |
| | SERC (per President) | 0 |
| | Travel in State | 200 |
| | Stationary, Postage, Supplies | 25 |
| | Yearbook | 0 |
| | TOTAL | 225 |
| Dues: | | |
| | IC | 45 |
| | SERC | 15 |
| | ESA Foundation - Life Member | 0 |
| | TOTAL | 60 |
| | TOTAL | |
| VSC General Expenses: | | |
| VSC General Expenses | Foundation Chairman | 50 |
| | IC ESA Foundation - Candidate expenses (\$100 if candidate) | 0 |
| | IC Board - Candidate expenses (\$100 if candidate) | 0 |
| | SERC Board - Candidate expenses (\$100 if candidate) | 0 |
| | Convention Minutes - 2020 - post on website | 0 |
| | Stationary, Postage, Supplies, Copying | 50 |
| | Chaplain Expenses | 60 |
| | Scrapbook | 50 |
| | History | 10 |
| | · | |
| | State Website | 175 |
| | New membership for Foundation, Educational | 300 |
| | Zoom expenses (virtual meetings, as needed.) | 100 50 |
| | Miscellaneous | 845 |
| | TOTAL | 845 |
| 2021 Convention From | ncoci | |
| 2021 Convention Expe | | 140 |
| | Full Registration for President Gifts (IC/SERC Gifts) | 50 |
| | | 10 |
| | Awards Weekshoos (printing etc) | 25 |
| | Workshops (printing, etc) | |
| | Association of the Arts | 10 |
| | Hospitality for IC/SERC Reps (goody bags) | 60 |
| | Convention Agendas | 250 |
| | Meals for Guests, Speakers | 60 |
| | Room for President (may be comped) | 300 |
| | TOTAL | 905 |

Submitted by Mindy Boyd VSC Treasuer

ESA -Virginia State Council Proposed Budget 2020-2021

| President-Elec | ct expenses: | |
|---------------------------------|---|--------|
| | Full Crown pin and State gavel | 200 |
| | Installation | 75 |
| | Leadership | 1350 |
| | TOTAL | 162 |
| 2nd Vice Presi | ident - IC Expenses | |
| | IC Membership Seminar (\$50) | 50 |
| | TOTAL | 50 |
| Disbursement | s of Fundraisers | |
| | Disaster Fund (cash raised at meetings) | 75 |
| | SERC Treasury Fundraiser | 50 |
| | TOTAL | 125 |
| TOTAL DISBURSEMENTS: | | 3835 |
| Variance (Income-Disbursements) | | 70 |
| PROJECTED ENDING BALANCE TO 2 | 021-2022 VSC Treasury: | 1411.5 |

ESA International - Virginia State Council Financial Report September 12, 2020

6/22/2020 Balance Forwarded \$1,757.51

Deposits:

9/10/2020 Chapter dues- Gamma Pi (Full Year) \$66.00

Chapter dues- Delta Kappa (Full Year) \$88.00

Chapter dues- Beta Delta \$66.00 \$220.00

Total Deposits: \$220.00 Total Available: \$1,977.51

Disbursements:

Checks Purpose Amount

None

Total Disbursements: \$0.00

Ending Balance 9/10/2020 \$1,977.51

Savings Account

6/22/2020 \$4,828.65 Balance Forward

6/30/2020 Interest \$0.12 Deposit

Total 0.12

Disbursements None

Ending Balance 9/10/2020 \$4,828.77

Submitted by

Beth Sherron

VSC Treasurer 2020-2021

2019 - 2020 Virginia State Council Award Recipients

Suzanne Smith - Awards Chair

Fran Lanning Easter Seals: Bev Scott, Chair

1st Place: Zeta Nu (5506), Smith Mountain Lake

2nd Place: Sigma Chi (5379), Roanoke 3rd Place: Beta Sigma (4368), Richmond

Barbara Midkiff Educational: Susan Caldwell, Chair

1st Place: Zeta Nu (5506), Bev Scott

2nd Place: Alpha Omega (2060), Jane Parrish

3rd Place: TIE

· Beta Tau (3953), Patricia Hoover

· Delta Kappa (4727), Carol Campbell

Educational Gold Link: Susan Caldwell, Chair

Recognition, In alphabetical order...

- · Alpha Omega (2060), Jane Parrish
- · Beta Tau (3953), Patricia Hoover
- · Delta Kappa (4727), Carol Campbell
- · Delta Rho (4512), Peggy Thompson
- · Zeta Nu (5506), Bev Scott

Flora Burns ESA for St Jude: Carol Campbell, Chair

1st Place: Alpha Omega (2060) - Winchester \$651,151.35 2nd Place: Beta Sigma (4368), Richmond \$297,555.68 3rd Place: Beta Kappa (3721), VA Beach \$184,596.25

Betty Allen History: Jane Parrish, Chair

Recognition, In alphabetical order...

- Alpha Omega (2060), Winchester
- Beta Kappa (3721), Virginia Beach
- Beta Sigma (4368), Richmond
- Beta Tau (3953), Woodbridge
- Delta Kappa (4727), Roanoke
- Gamma Pi (5491), Staunton
- Sigma Chi (5379), Roanoke

PPA Outstanding Chapter: Beverley Wright, Chair

1st Place: Beta Kappa, Virginia Beach - 89 points
 2nd Place: Beta Tau, Woodbridge - 82 points
 3rd Place: Beta Sigma, Richmond - 73 points

Member Length of Service

20 years

Pam Cook Smith: Beta Sigma (4368) - Richmond

Lucy Davis Outstanding Chapter President: Debbie Langfitt, Chair

1st Place: Ginny Hatchell, Beta Kappa (3721) 2nd Place: Stephanie Hess, Zeta Nu (5506) 3rd Place: Debbie Langfitt, Delta Rho (4512)

Beverley Wright Philanthropic Hours: Lynne Rightmyer, Chair

1st Place: Beta Delta (3793) - 416.6 hours per member 2nd Place: Delta Kappa (4727) - 253.25 hrs per member 3rd Place: Beta Sigma (4368) - 175.68 hours per member

Dot Brown Philanthropic Monies: Lynne Rightmyer, Chair

1st Place: Beta Kappa (3721) - \$49,427.54 per member 2nd Place: Beta Sigma (4368) - \$38,117.49 per member 3rd Place: Beta Delta (3793) - \$9,731.00 per member

Sandy Reed Publicity: Deana Renn, Chair

Recognition, In alphabetical order...
Alpha Omega (2060) - Winchester
Beta Kappa (3721) - Virginia Beach
Delta Rho (4512) - Front Royal

Lisa Files Social: Deana Renn, Chair

1st Place: Delta Kappa (4727), Roanoke 2nd Place: Beta Sigma (4368), Richmond 3rd Place: Beta Tau (3953), Woodbridge

Theresa Morris State Project: Theresa Morris, Chair

1st Place: Delta Kappa, 4 members donating \$1,500 (\$375.00/member) 2nd Place: Alpha Delta, 2 members donating \$310.20 (\$155.10/member) 3rd Place: Beta Sigma, 9 members donating \$807.20 (\$89.69/member)

VSC Rushing: Diane McLane, 2nd Vice President

1st Place: Beta Kappa (3721) - Virginia Beach, 5 pledges

2nd Place: No entries submitted 3rd Place: No entries submitted

Members of the Year

Marie LaDuke: Beta Sigma (4368) – Richmond Gayle Meeks: Beta Omicron (3740) - Staunton

Chapter Anniversaries

40 years

Alpha Delta (4901) - Richmond

25 years

Judy Williams: Beta Sigma (4368) - Richmond

45 years

Doris Hood: Beta Tau (3953) - Woodbridge Sue Danielson: Alpha Delta (4901) - Richmond

50 years

Margaret (P-Nut) Schools: Beta Sigma (4368) - Richmond

2019 - 2020 VSC Total project donations

Disaster Fund - Debbie Langfitt, Chair

Chapters Participating: 17 Monies Donated: \$1,433

Total IC Claims paid (15): \$65,000

Easter Seals - Bev Scott, Chair

Chapters Participating: 6

Total Hours: 302

Value of Donated Goods: \$2,079

Total Miles: 1,760

Value of Miles (\$0.58): \$1,021 Monies Donated: \$2,204 Total Monies: \$5,304 45 years

Delta Rho (4512) - Front Royal

50 years

Beta Tau (3953) - Woodbridge

State Projects - Theresa Morris, Chair

Chapters Participating: 14
Total Hours: Not reported
Total monies: \$4,123

Philanthropic Totals - Lynne Rightmyer, Chair

Chapters Participating: 13 Total Hours: 9,855

Value of Donated Goods: \$201,677

Total Miles: 32,045 Value of Miles: \$23,714 Monies Donated: \$1,296,205 Total Monies: \$1,521,596

St. Jude - Carol Campbell, Chair

VSC Total donations (4/1/19 - 3/31/20): \$1,574,612.75

VSC Total donations per IC (6/1/19-5/31/20): \$1,518,239 - 5th place!! Virginia hit the \$13 million dollar mark for total lifetime donations

Grand total for all ESA donations to benefit St. Jude for 2019-2020: \$22,082,886

TOTAL LIFETIME ESA donations to St. Jude: \$312,526,832